

Entrepreneur Training Program Registration Form

Name: _____ E-Mail: _____

Street Address: _____

City: _____ State: _____ Zip Code: _____

Phone Number: _____ SSN: _____

California Employer Account Number (CEAN): _____

Company Name: _____

Number of Full Time Employees In California: _____

The North American Industry Classification System (NAICS): _____

You can take any or all of the offered courses. Please number in order of preference the following training subjects (1 being the highest in preference):

Training Course	Date	Rank 1-3
Enhanced Sales Training	Tuesday nights, 5:30-9:30 pm, 8/26/08-10/28/08	
Strategic Planning & Business Processes	Thursday nights, 5:30-9:30 pm, 8/28/08-10/30/08	
Customer Relationship & Retention Skills	Monday nights, 5:30-9:30 pm, 9/8/08-10/27/08 (no class on 10/13)	

Refundable Deposit For ETP Entrepreneurial Training

The funding for the ETP training stipulates that Chamber will only receive grant monies for each hour that owners were actually trained. Meaning that if a trainee does not attend class, then the Chamber will not receive trainer reimbursement from the state.

To ensure that our trainers are reimbursed for their time and expertise, the Chamber has instituted a refundable deposit for each training course. Each member will be required to remit a refundable deposit in the amount of \$300.00 prior to participating in any free training classes offered. The deposit will be refunded to all members that complete each course.

We recognize that entrepreneur owners may not have the complete flexibility to fully participate in all training sessions. Accordingly, attendees will be permitted to miss up to two classes and still receive their deposit back. Regrettably, if the entrepreneur misses three or more classes they will forfeit their deposit.

Acknowledged by:

Printed Name

Title

Signature

Company

Entrepreneur Training Program Eligibility

Training For Small Business Owners / Entrepreneurs

The San Diego Regional Chamber of Commerce has received funding from the State of California Employee Training Panel to offer complimentary high-end training courses to small business owners. The funding stipulates that each training course must be in business management and/or other related skills needed to operate a successful business.

Starting in June 2008, the Chamber will offer three 6 ó 10 week courses on the following relevant topics:

- **Strategic Planning and Business Process**
- **Enhanced Sales Training**
- **Relationship First**

Because the financial support is funded from the state Unemployment Insurance (UI) tax the state has outlined specific eligibility criteria for potential participants. In addition to being an up to date chamber member in good standing please review the following state mandated criteria to determine your eligibility to participate in these complimentary courses:

State Mandated Eligibility Requirements

Training for small business owner(s) to enhance their competitive position.

1. "Owner" is defined as one or more individuals each having all or a substantial (at least 20%) financial investment in a business
2. Owner must be directly involved full-time in the day-to-day operation of the business.
3. The spouse of an owner also qualifies as an "owner" if directly involved in the day-to-day operation of the business.
4. The owner must be registered as a California employer with the Employment Development Department and be currently subject to the UI tax on behalf of the business'employees.
5. The owner must employ at least 1, but not more than 9, full-time employees whose primary duties consist of directly producing or delivering goods or services (not including the owner)
 - a. "Employee" is an individual(s) receiving monetary compensation while working full-time for a business and the business is paying into the Unemployment Insurance (UI) fund (subject to the Employment Training Tax) on behalf of the individual(s).

Refundable Deposit

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****Completed registration forms can be emailed to dholman@sdchamber.org or faxed to 619-744-7491****